

Message Text

LIMITED OFFICIAL USE

PAGE 01 NDJAME 00287 061136Z

41

ACTION EB-07

INFO OCT-01 AF-06 ISO-00 COME-00 OPIC-03 XMB-02 CIAE-00

INR-07 NSAE-00 OMB-01 TRSE-00 L-03 SP-02 AID-05 IGA-02

CIEP-01 /040 W

----- 084393

R 061015Z FEB 76

FM AMEMBASSY NDJAMENA

TO SECSTATE WASHDC 913

LIMITED OFFICIAL USE NDJAMENA 0287

E O 11652: N/A

TAGS: BDIS, EINV, CD, US

SUBJECT: AGRICOLA, OPIC INSURED US FIRM RECEIVES NO SATISFACTION
ON GOC TERMINATION OF AGREEMENT

REF: NDJAMENA 3279

1. AGRICOLA PRESIDENT IMMANUEL LICHENSTEIN DEPARTED CHAD
FEBRUARY 3 AFTER FRUSTRATING AND UNSUCCESSFUL THREE WEEKS OF
ACTIVITY DIRECTED TOWARDS FINDING MUTUALLY AGREEABLE COMPROMISE
WITH GOC REGARDING FUTURE OF AGRICOLA IN CHAD. ALTHOUGH
FOREIGN MINISTER HAD GIVEN EMBASSY REPEATED ASSURANCES
THAT MINISTER FINANCE AND ECONOMY, GENERAL DJOGO, WOULD RECEIVE
MR. LICHENSTEIN UPON HIS ARRIVAL AND HAD EXPRESSED VIEW THAT
COMPROMISE POSSIBLE, LICHENSTEIN, AFTER MEETINGS WITH NUMBEY
WORKING LEVEL PERSONNEL, DID NOT RECEIVE APPOINTMENT WITH
GENERAL DJOGO UNTIL FEW HOURS BEFORE LATTERS DEPARTURE FOR
US ON JANUARY 31. GENERAL DJOGO INFORMED LICHENSTEIN THAT
IN BEST INTERESTS OF CHAD GOC CONSIDERS AGREEMENT WITH
AGRICOLA TO BE VOID, AND THAT PROPOSALS MADE BY AGRICOLA
IN INTERESTS COMPROMISE ARE NOT ACCEPTABLE. COMPLETELY
NEW AGREEMENT WOULD HAVE TO BE WORKED OUT WHICH NOT POSSIBLE IN
SHORT TIME. LICHENSTEIN POINTED OUT REPEATEDLY THAT COLLECTION
GUM IN WESTERN CHAD CAN ONLY BE ACCOMPLISHED DURING LIMITED
GUM SEASON WHICH NOW COMMENCING AND REQUESTED TEMPORARY
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 NDJAME 00287 061136Z

ACCORD THAT WOULD PERMIT AGRICOLA COLLECT GUM FROM WEST AND

GOC FIRM COLLECT GUM IN ITS TRADITIONAL AREAS EAST. GENERAL DJOGO WOULD NOT AGREE, BUT DID INSTRUCT SUBORDINATE TO PREPARE NEW GOC PROPOSALS FOR PRESENTATION AGRICOLA LOCAL AGENT BY END WEEK OF FEBRUARY 2. LICHTENSTEIN POINTED OUT FACT THAT AGRICOLA OPIC INSURED AND THAT WHILE HE WOULD UNDERTAKE ANY REASONABLE COMPROMISE TO AVOID NECESSITY INVOKE OPIC INSURANCE, AGRICOLA WOULD SUFFER SERIOUS FINANCIAL REVERSES IF COMPROMISE NOT REACHED QUICKLY.764

2. FOLLOWING MEETING WITH DJOGO, LICHTENSTEIN ATTEMPTED WITHOUT SUCCESS ARRANGE MEETING WITH PRESIDENT MALLOUM. LICHTENSTEIN HAS ESTIMATED TO EMBASSY THAT IF COMPROMISE TEMPORARY OR FINAL, COULD BE ARRANGED BY FEBRUARY 15 AGRICOLA COULD AVOID SOME POTENTIALLY SERIOUS LOSSES. HE HAS LEFT POWER ATTORNEY WITH RESIDENT MANAGERIN EVENT GOC SHOULD COME UP WITH ACCEPTABLE PROPOSALS BY END OF THIS WEEK BUT HE IS NOT OPTIMISTIC.

3. AS DEPARTMENT AWARE, GENERAL DJOGO WILL BE IN WASHINGTON FEBRUARY 11-12 FOR DISCUSSIONS WITH AID ON LAKE CHAD BASIN COMMISSION BUSINESS. RECOMMEND THAT DEPARTMENT CONSIDER MAKING REPRESENTATION TO DJOGO DURING WASHINGTON VISIT ON BEHALF AGRICOLA, PERHAPS WITH OPIC REPRESENTATIVE AT MEETING. SUGGEST IT PERHAPS MIGHT BE USEFUL DISCUSS WITH GOC AMBASSADOR ALLINGUE AS WELL, TO WHOM AMBASSADOR OUTLINED PROBLEM DURING ALLINGUE RECENT VISIT TO CHAD. EMBASSY HAS STRASSED OPIC INSURANCE ASPECT OF PROBLEM WITH SENIOR LEVELS GOC, INCLUDING PRESIDENT MALLOUM (NDJAMENA 1757) AND ON SEVERAL OCCASIONS WITH FOREIGN MINISTER AND MINISTER STATE FOR FINANCE, BUT EMBASSY HAS NOT INDICATED TO GOC POSSIBLE CONSEQUENCES GOC SHOULD IT REFUSE TO COMPENSATE AGRICOLA FOR CANCELLATION OF ACCORD. WHILE IT MAY WELL BE THAT GOC DECISION AGAINST AGRICOLA TAKEN IN FIT PICQUE, POSSIBLY BY PRESIDENT HIMSELF IN DISSATISFACTION WITH PERFORMANCE OTHER AMERICAN BUSINESSMEN ACTIVE IN CHAD, AND WHILE AGREEMENT MIGHT BE POSSIBLE IN FEW WEEKS OR MONTHS TIME AFTER TEMPER COOL, IT IS EMBASSY UNDERSTANDING FROM LICHTENSTEIN THAT NATURE OF BUSINESS IS SUCH THAT PROBLEM MUST BE RESOLVED NEXT TWO WEEKS IF INSURED LOSSES ARE TO BE AVOIDED.

4. EMBASSY HAS POUCHED TO AF/W -DIES MEMCON OUTLINING LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 NDJAME 00287 061136Z

LICHTENSTEIN PRESENTATION CASE TO AMBASSADOR WHICH APPROVED BY LICHTENSTEIN (WITH SUBSTITUTION CAPTAIN DERRING FOR MR. MEITA IN LISTING THOSE PRESENT AT DJOGO MEETING). EMBASSY ALSO POKUHING TO DIES COPIES (1) AGRICOLA NOTES ON DJOGO MEETING; (2) AGRICOLA COMPROMISE PROPOSALS MADE TO GOC; (3) FEBRUARY 2 LETTER FROM LICHTENSTEIN TO PRESIDENT MALLOUM SETTING FORTH URGENCY AGRICOLA PROBLEM: AND (4) JANUARY 8 LETTER FROM LICHTENSTEIN TO DJOGO GIVING AGRICOLA

VERSION ITS CASE. LICHTENSTEIN REQUESTS THAT DEPARTMENT
MAKE COPIES THESE DOCEMENTS AVAILABLE TO OPIC AS INDICATION
HIS ACTIVITIES IN ATTEMPTING FIND COMPROMISE SOLUTION.
LICHTENSTEIN EXPECTS ARRIVE US ABOUT FEBRUARY 10.LITTLE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AGRICULTURAL PRODUCTION, LEASES, GUM, PRIVATE INVESTMENTS, BUSINESS FIRMS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 06 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976NDJAME00287
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760046-0223
From: NDJAMENA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760274/aaaacnev.tel
Line Count: 119
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 NDJAMENA 3279
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 28 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 JUN 2004 by ElyME>; APPROVED <30 JUN 2004 by morefirh>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AGRICOLA, OPIC INSURED US FIRM RECEIVES NO SATISFACTION ON GOC TERMINATION OF AGREEMENT
TAGS: BDIS, EINV, EPAP, CD, US, AGRICOLA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006